

APPENDIX C
PRICING INDEX DIR CONTRACT NO. DIR-SDD-1887
FUTURE COM. LTD

PRODUCT DESCRIPTION	CUSTOMER DISCOUNT
AirTight	34.00%
Aruba	40.00%
Blue Coat	40.00%
Blue Coat Networking Gear	40.00%
Blue Coat Networking Gear Hot Standby	40.00%
Check Point Cat I	40.00%
Check Point Cat II	40.00%
Check Point Cat V	40.00%
Compuware	20.00%
F5 Big IP Traffic Management	22.00%
F5 Firepass	33.00%
F5 ARX Data	22.00%
F5 Big IP SSL Accel, Firepass SSL HW	18.00%
F5 Big IP Performance Add Ons	20.00%
Fluke Networks - Wireless AirMagnet	17.00%
Forescout	40.00%
Imperva	20.25%
Imperva Cloud	5.00%
Infoblox	25.00%
Juniper	38.00%
M86Security Software Bundles	35.00%
M86Security Hardware Bundles	35.00%
McAfee Protect Plus Product Family - New/Upgrade	68.50%
McAfee Network DLP Appliances & SW - New/Upgrade	39.00%
McAfee Email/Web Security Appliance Solutions & SW - New/Upgrade	39.00%
McAfee Network Security Products - New/Upgrade	39.00%
McAfee Risk Management Products SW & HW - New/Upgrade	39.00%
McAfee SaaS solutions (endpoint, web, mail) - New	25.00%
McAfee All other Software	20.00%
McAfee Support Programs	0.00%
Mobile Iron	20.00%
Palo Alto Networks Hardware	31.50%
Palo Alto Networks Subscriptions	31.50%

Q1 Labs	15.00%
Radware	18.00%
RSA SecureID & Auth Manager	17.50%
RSA Network Intelligence Product (enVision)	22.00%
RSA Network Intelligence Storage & Mgmt (enVision)	15.00%
Safenet	21.00%
Sourcefire Intrusion Detection	28.00%
Sourcefire Intrusion Prevention	28.00%
Sourcefire ETC-AntiVirus/Malware	28.00%
Sourcefire Firewall	28.00%
Sourcefire NGFW	28.00%
Sourcefire Internet URL Filtering	28.00%
Sourcefire Virtual Security Software	28.00%
HP/Tipping Point	25.00%
Zscaler	28.00%
PRODUCT SUPPORT	CUSTOMER DISCOUNT
AirTight	24.00%
Aruba	7.00%
Blue Coat	16.00%
Breaking Point	15.00%
Check Point	3.00%
Compuware	0.00%
F5	5.00%
Fluke Networks - Wireless AirMagnet	4.00%
Forescout	10.50%
Imperva	17.00%
Infoblox	5.00%
Juniper	6.50%
M86Security Software Bundles	20.00%
M86Security Hardware Bundles	20.00%
McAfee Protect Plus Product Family - Support/Maintenance	68.50%
McAfee Network DLP Appliances & SW - Support/Maintenance	12.00%
McAfee Email/Web Security Appliance Solutions & SW Support/Maintenance	12.00%
McAfee Network Security Products - Support/Maintenance	12.00%
McAfee Risk Management Products - Support/Maintenance	12.00%
Mobile Iron	3.00%
Palo Alto Networks	19.00%
Q1 Labs	12.00%

Radware	8.00%
RSA Auth Manager Support	14.25%
RSA Envision Support	13.00%
Safenet	6.00%
Source Fire	3.00%
HP/Tipping Point	18.00%
Zscaler	28.00%
TECHNICAL SERVICES	CUSTOMER DISCOUNT
IDS/IPS Implementation	20.00%
IDS/IPS Tuning	20.00%
IDS/IPS Management	20.00%
Web Content Filtering Solution/Design/Implementation	20.00%
Firewall/VPN Implementation	20.00%
Firewall/VPN Management	20.00%
Firewall Audits	20.00%
Project Management	20.00%
Network Performance Health Check	20.00%
Network Security Assessment	20.00%
Regulatory Compliance Assessments	20.00%
Regulatory Compliance Remediation	20.00%
Vulnerability Assessments	20.00%
Penetration Testing	20.00%
Desktop Security Solutions	20.00%
Network Security Solutions	20.00%
Wireless Site Surveys	20.00%
Wireless Network Design/Implementation	20.00%
Network LAN/WAN Design and Implementation	20.00%
Network Management/Reporting	20.00%
Network Architecture	20.00%
Storage Solution/Design/Implementation	20.00%
Managed Services	20.00%
Troubleshooting 24x7	20.00%
Standard Product Training & Education	20.00%
Hardware/Software Upgrades	20.00%
Network Cabling Solution/Design/Implementation	20.00%
Demo Equipment Implementation	20.00%
User Access Control Solution	20.00%
IP Address Management Design/Implementation	20.00%
Enpoint Encryption Design/Implementation	20.00%

Data Loss Prevention Design/Implementation	20.00%
VOIP Design/Implementation	20.00%
VOIP Security Assessment	20.00%
VOIP Security Solution/Design/Implementation	20.00%
Server Virtualization Solution/Design/Implementation	20.00%
I/O Virtualization Solution/Design/Implementation	20.00%
Staff Augmentation	20.00%
AD Migration	20.00%
AD Mangement	20.00%